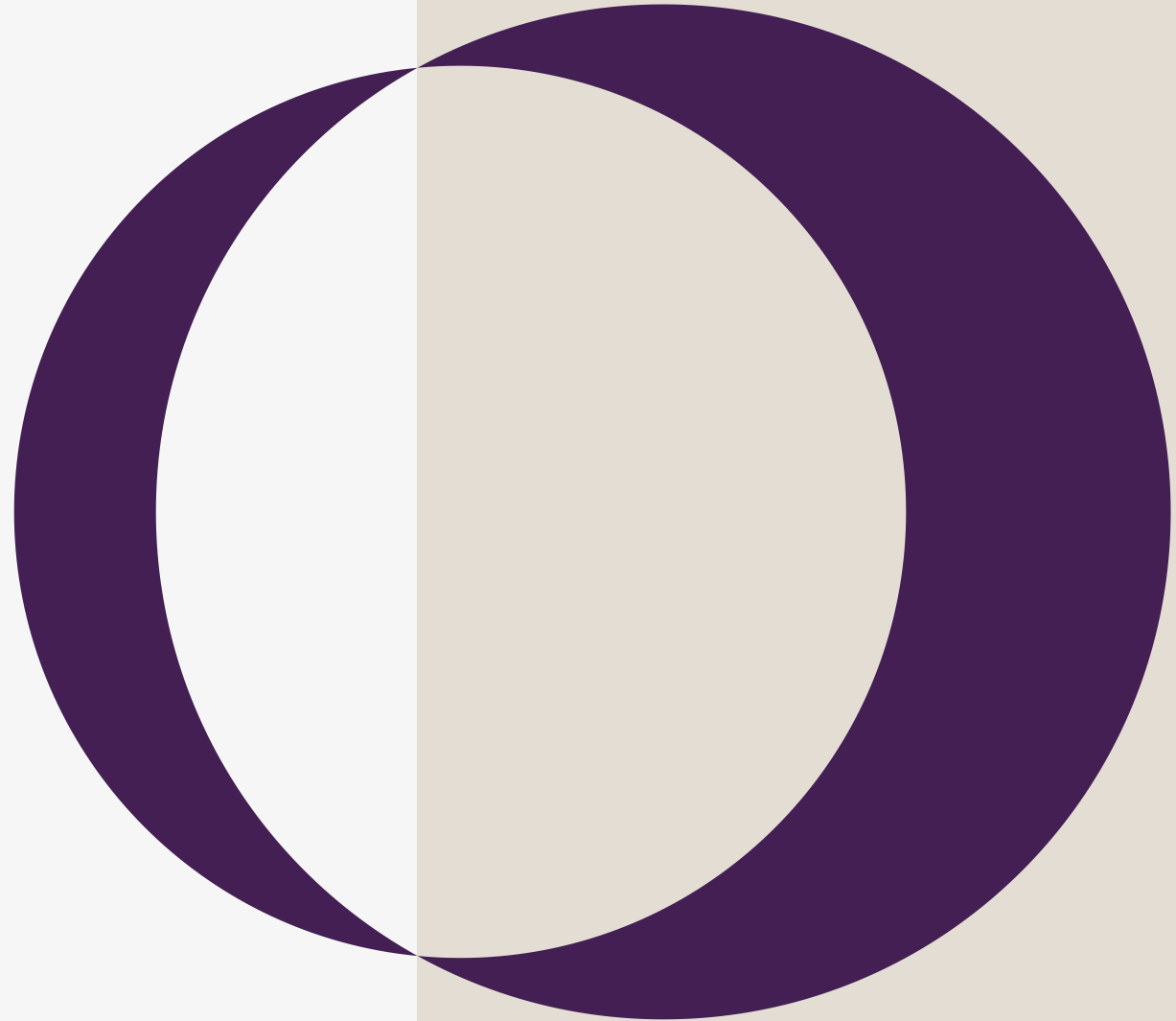


A global leader in  
fluid and motion  
control



# 2025 Interim Results

Roy Twite – Chief Executive Officer  
Luke Grant – Chief Financial Officer  
Daniel Shook



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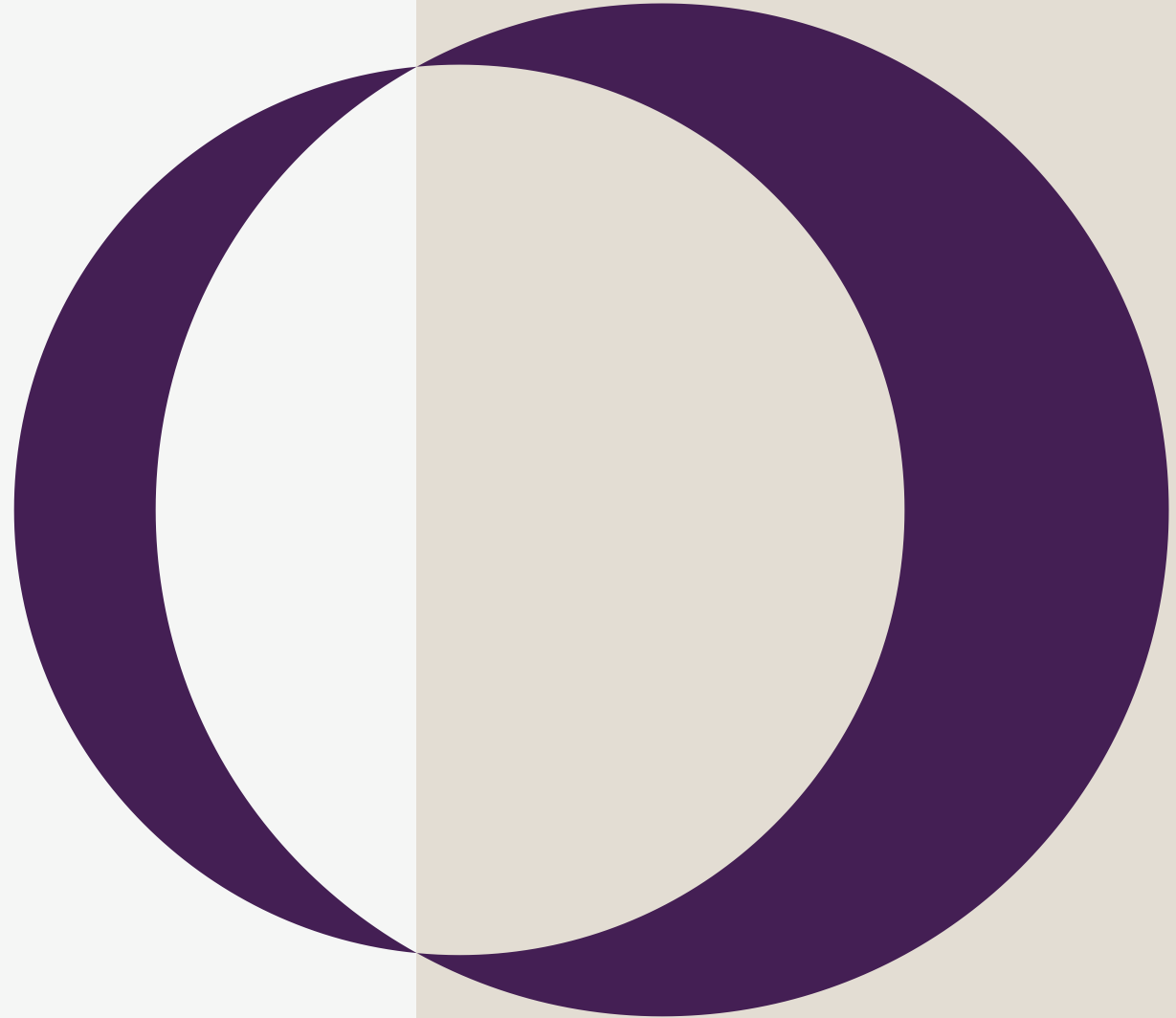
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# 2025 Interim Results

Roy Twite – Chief Executive Officer  
Luke Grant – Chief Financial Officer  
Daniel Shook



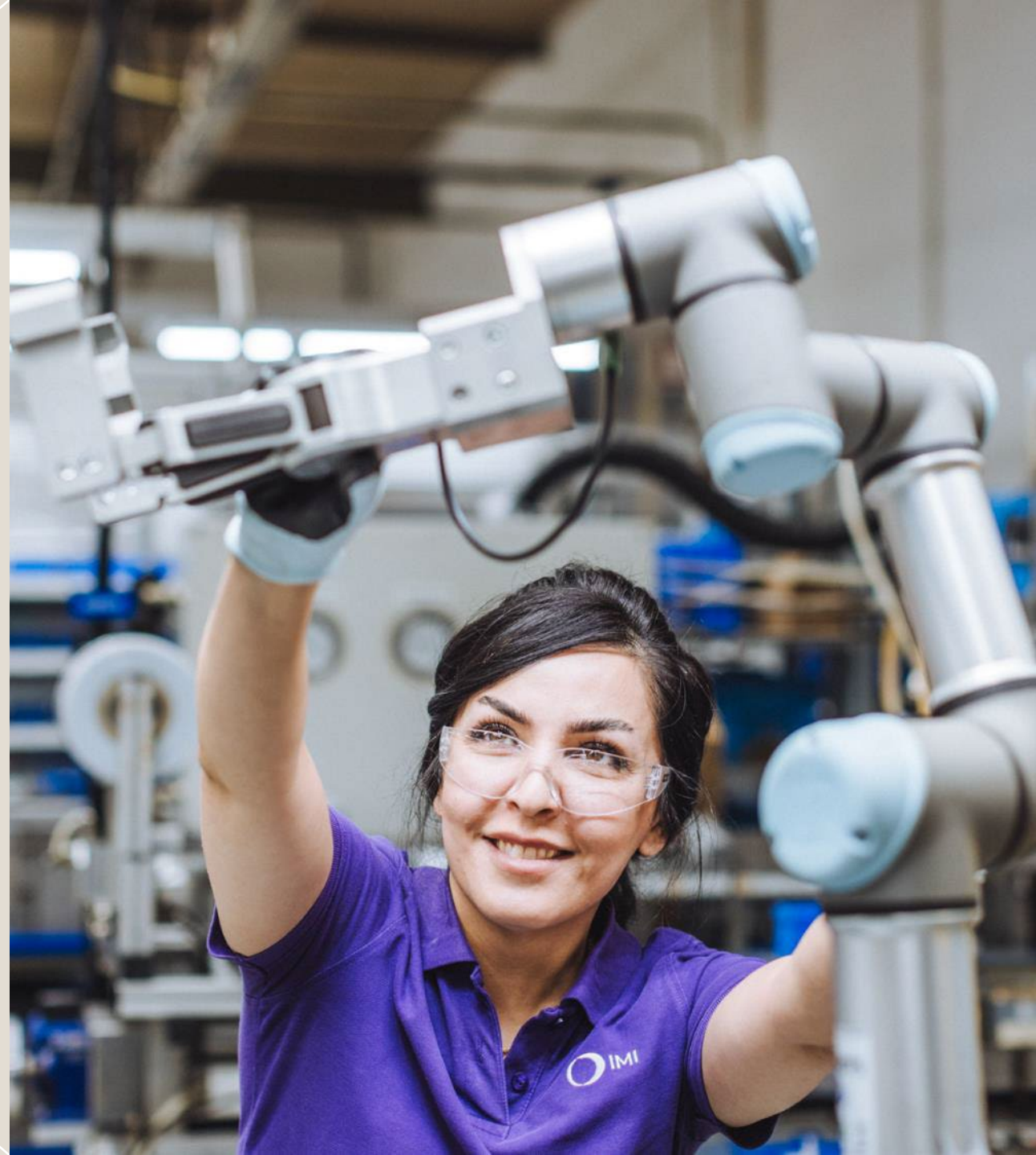
# Continued strategic progress



- 2% organic sales growth, 5% organic operating profit growth, operating margin up 30bps
- £64m of Growth Hub orders, up 23%
- £200m share buyback completed, interim dividend increased by 10%
- Strategic review of Transport progressing
- Strong momentum heading into second half, full year guidance reconfirmed
- On track to deliver our fourth consecutive year of mid-single digit organic revenue growth

# Business Review

Daniel Shook



# Good first half performance



Revenue

**£1,091m** +2% organic

2024 H1: £1,098m

Adjusted operating profit

**£198m** +5% organic

2024 H1: £196m

Adjusted operating margin

**18.2%** +30bps

2024 H1: 17.9%

Adjusted basic EPS

**56.1p** +3%

2024 H1: 54.7p

Cash conversion

**80%**

2024 H1: 66%

Interim dividend per share

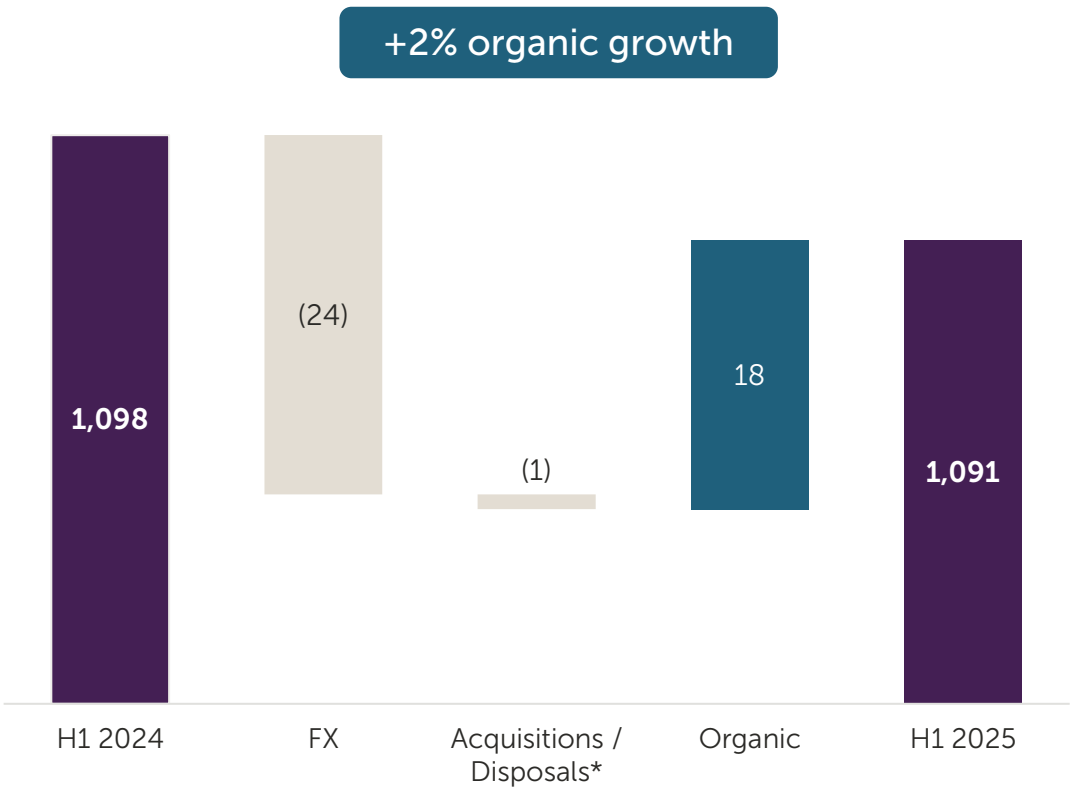
**+10%**

2025 H1: 11.0p (2024 H1: 10.0p)

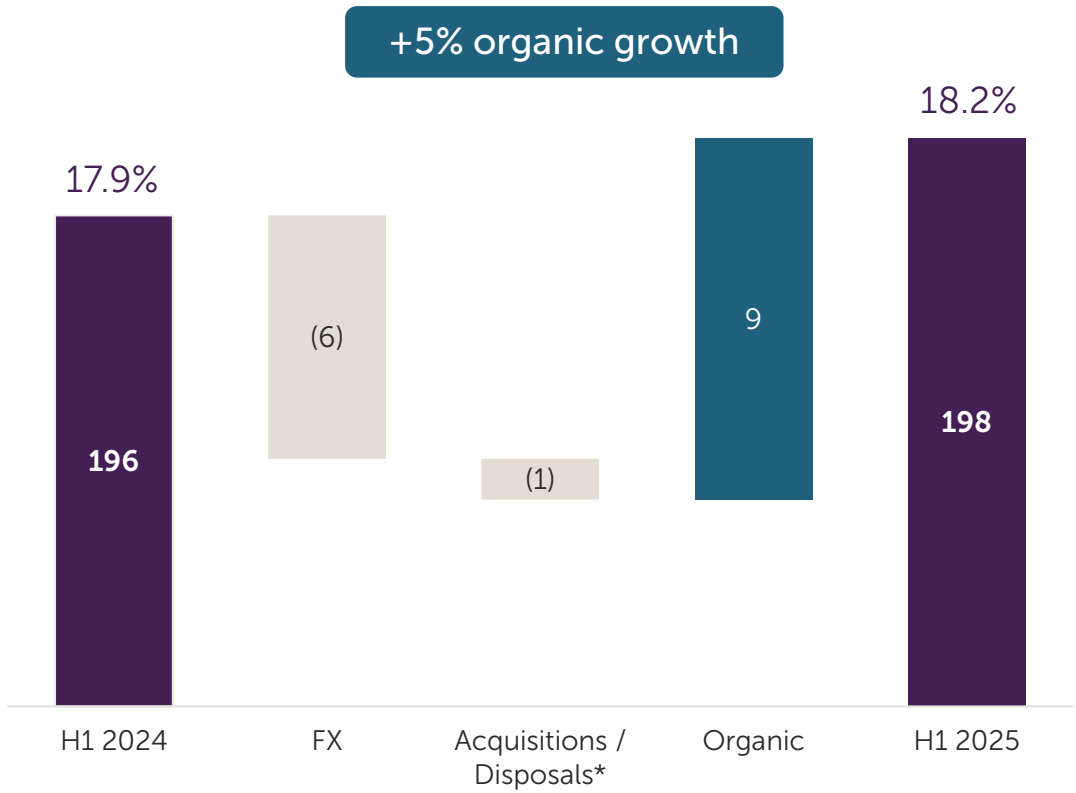
# Delivering organic revenue and profit growth



Revenue (£m)



Adjusted operating profit (£m)



\* Acquisition of TWTG (October 2024) and disposal of Industrie Mecanique pour les Fluides (April 2024)

# Continued organic growth and margin improvement



£m	2025 H1	2024 H1	Growth	Organic <sup>1</sup>
<b>Revenue</b>	<b>1,091</b>	1,098	-1%	+2%
Adjusted operating costs	(892.9)	(901.9)		
<b>Adjusted operating profit</b>	<b>198.1</b>	196.1	+1%	+5%
Net interest expense (inc. pensions)	(8.6)	(8.7)		
<b>Adjusted profit before tax</b>	<b>189.5</b>	187.4	+1%	
Cyber incident	(25.4)	-		
Restructuring costs <sup>2</sup>	-	(4.7)		
Acquired intangible amortisation / other	(13.7)	(14.1)		
IFRS 9 adjustment	12.6	(6.1)		
<b>Statutory profit before tax</b>	<b>163.0</b>	162.5	+0%	
Taxation	(47.3)	(37.2)		
<b>Statutory profit after tax</b>	<b>115.7</b>	125.3	-8%	
Adjusted operating profit margin (%)	18.2%	17.9%	+30bps	
Adjusted basic earnings per share	56.1p	54.7p	+3%	

- Organic revenue growth of 2%, strong recovery from cyber incident
- Organic adjusted operating profit up 5%
- Adjusted operating margin up 30bps
- One-off exceptional cost of £25.4m due to cyber incident
- Adjusted EPS up 3% despite increased tax rate

<sup>1</sup> Organic growth after adjusting for exchange rates, acquisitions and disposals

<sup>2</sup> Restructuring charge in 2024 includes the profit on disposal of Industrie Mecanique Pour Les Fluides SA



# First half performance in line with expectations



Automation Revenue	2025 H1	2024 H1	Growth	Organic*
Process Automation	£446m	£422m	+6%	+8%
Industrial Automation	£245m	£262m	-6%	-4%
<b>Total Revenue</b>	<b>£691m</b>	<b>£684m</b>	<b>+1%</b>	<b>+3%</b>
Adjusted Operating Profit	£127m	£126m	+1%	+5%
Adjusted Operating Profit Margin	18.4%	18.4%	-	

Life Technology Revenue	2025 H1	2024 H1	Growth	Organic*
Climate Control	£204m	£196m	+4%	+5%
Life Science & Fluid Control	£112m	£123m	-9%	-5%
Transport	£84m	£95m	-12%	-9%
<b>Total Revenue</b>	<b>£400m</b>	<b>£414m</b>	<b>-3%</b>	<b>-1%</b>
Adjusted Operating Profit	£71m	£70m	+1%	+4%
Adjusted Operating Profit Margin	17.8%	17.0%	+80bps	

Process Automation Orders	2025 H1	2024 H1	Growth	Organic*
Aftermarket Orders	£332m	£308m	+8%	+10%
New Construction Orders	£198m	£230m	-14%	-13%
<b>Total Orders</b>	<b>£530m</b>	<b>£538m</b>	<b>-1%</b>	<b>+0%</b>
Order book	£904m	£858m	+5%	

- Excellent performance in Process Automation, order book up 5% and Aftermarket organic order intake up 10%
- Industrial Automation rebuilding momentum post cyber incident
- Strong demand in Climate Control
- Life Science & Fluid Control performed in line with expectations
- Transport down as expected given strong comparator in H1

\* Organic growth after adjusting for exchange rates, acquisitions and disposals.

# Continued cash delivery



£m	2025 H1	2024 H1
<b>Adjusted EBITDA</b>	242	243
Inventory	(13)	(50)
Debtors	(32)	(63)
Creditors	3	50
<b>Working capital</b>	(42)	(63)
Capital expenditure	(34)	(41)
Provisions and employee benefits	1	-
Principal elements of lease payments	(14)	(14)
Asset sales/other	5	5
<b>Adjusted operating cash flow</b>	158	130
Adjusting items	(33)	(17)
Loan to UK Pension Scheme	(26)	-
Interest	(8)	(8)
Derivatives	(9)	6
Tax paid	(52)	(46)
<b>Free cash flow before corporate activity</b>	30	65
	<b>2025 H1</b>	<b>2024 H1</b>
Net debt (£m)	738	606
Net debt / Adjusted EBITDA	1.4x	1.2x
Cash conversion	80%	66%

- Adjusted operating cash flow 21% higher
- Improvement in inventory days
- Debtors increased in line with growth
- Capital expenditure of £34m represents 1.2x of depreciation and amortisation
- £26m loan to UK Pension Scheme to support wind-up process

# Outlook

Luke Grant – Chief Financial Officer



# Over £1 billion of free cash flow expected over the next three years



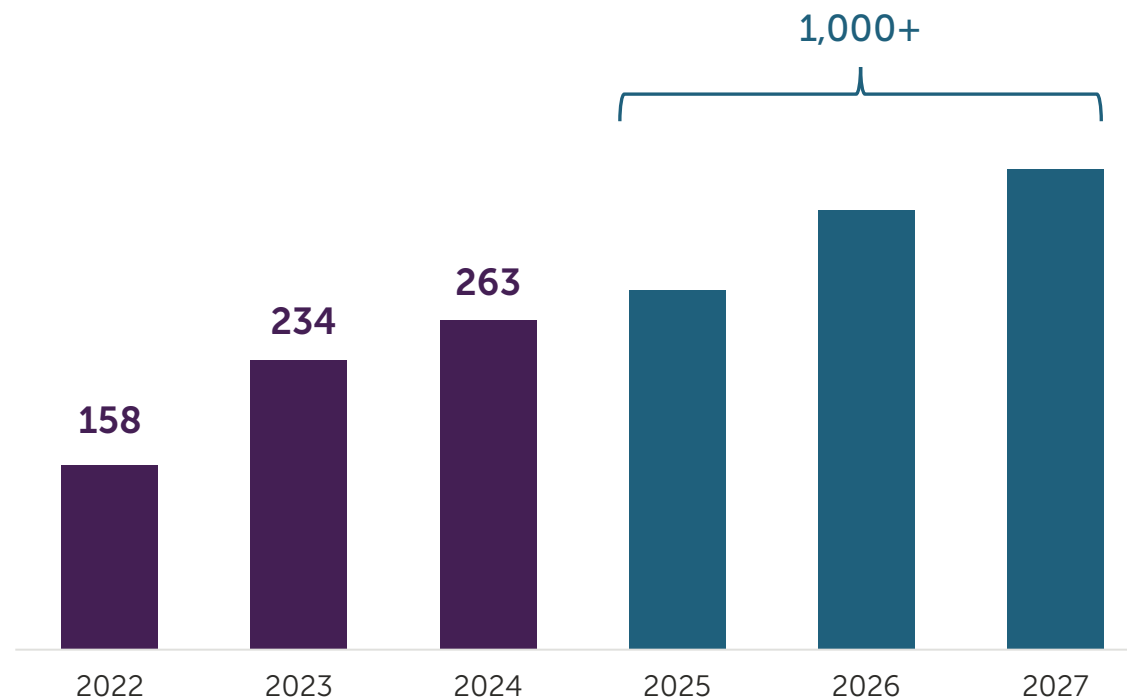
## Our Priorities

**Organic growth**  
R&D, Growth Hub, Capex

**M&A**  
Bolt-on acquisitions

**Returned to shareholders**  
Dividends and share buybacks

Annual free cash flow generated (£m)



**Disciplined approach to capital allocation focused on enhancing shareholder returns**

# Full year guidance reconfirmed



- Strong momentum heading into the second half
- On track to deliver our fourth consecutive year of mid-single digit organic revenue growth in 2025
- 2025 full year adjusted basic EPS is expected to be between 129p – 136p
  - Adjusted operating margin forecast at around 20%
  - Interest charge forecast at £19m to £20m
  - Tax rate at c. 25%
  - Weighted average number of shares at 249m
  - 1.5% FX headwind on profits



# Strategy update

Roy Twite – Chief Executive Officer



# Our right to win



## Compelling value proposition

Global leader in fluid and motion control  
Bespoke, high-performance solutions  
Mission critical to end customer outcomes  
Significant high-margin aftermarket exposure



## Enduring growth themes

Automation

Energy efficiency

Healthcare demand

## Underpinned by One IMI operating model

Commercial excellence

Market-led innovation

Continuous improvement

Performance culture

# One IMI operating model delivering step change in performance



## Commercial excellence

Net Promoter Scores

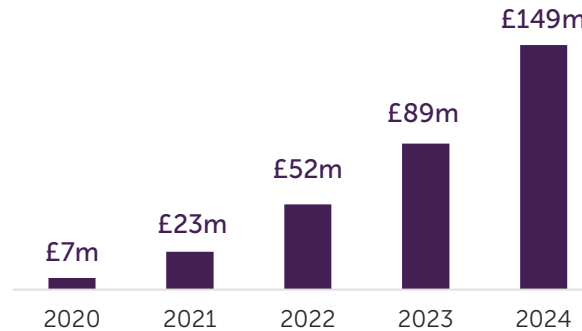
**2019** → **H1 2025**  
**c. 10** → **50+**  
**Good** → **Excellent**

Customer partnership

High value-add solutions

Data driven decision making

## Market-led innovation



Growth Hub orders

Solving customer problems

Test, learn, scale

Bolt-on acquisitions

## Continuous improvement

Adjusted operating margin

**2019** → **2024**  
**14.2%** → **19.7%**

+550 basis points

Complexity reduction

Operational excellence

Active management

**One IMI operating model is a proven engine for value creation**



# One IMI in action - delivering real-world impact



## Commercial excellence

Data and digital accelerating  
aftermarket growth



Mapping our installed base  
Identifying high potential plants  
Estimated £70m impact since 2023

## Market-led innovation

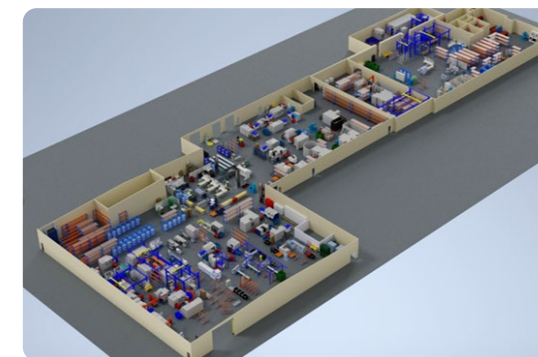
New smart-connected products



Neo-K electronic TRV<sup>1</sup> launched in H1  
Leverages Heatmiser technology  
Significant opportunity to scale

## Continuous improvement

3D plant simulation



Digital twin of our Rockford facility  
Layout simulations in real time  
Improving process efficiency

**Disciplined execution of our strategic priorities across IMI**

<sup>1</sup>Thermostatic Radiator Valve

# Performance culture driving productivity improvements



## Key drivers

### Performance-driven mindset

Ownership, accountability, customer focus

### Investment

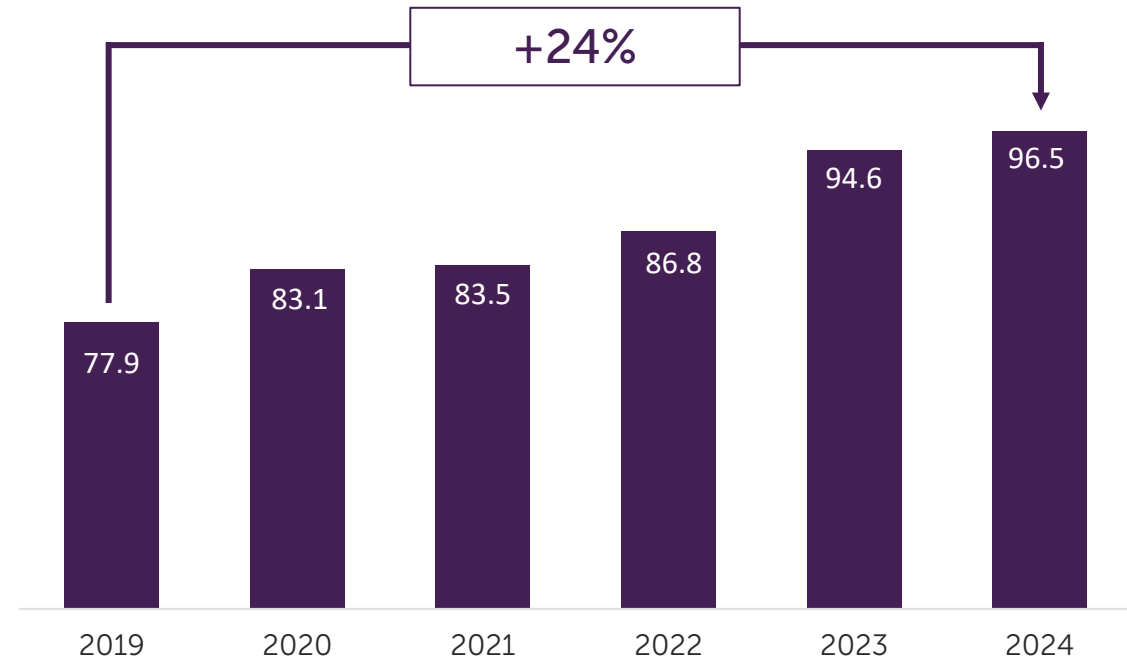
Targeted development at every level

### Continuous improvement

Operational excellence, Kaizen

Supported by continued high levels of employee engagement

Value added per employee (£k)<sup>1</sup>



<sup>1</sup>(Adjusted operating profit + employment cost charged to adjusted operating profit) / Average number of employees

# Executing our strategy to deliver our financial framework



## Medium-term targets

STRUCTURAL  
GROWTH

5%  
Organic

Enduring megatrends  
Automation  
Energy efficiency  
Healthcare demand  
Market-led innovation

STRONG  
MARGINS

20%+  
Operating margin

Strong pricing power  
Operating leverage  
c. 45% aftermarket

CASH-BACKED  
EARNINGS

90%+  
conversion

£1bn+ free cash flow  
over next three years  
Disciplined  
capital allocation

PREMIUM  
RETURNS

12%+  
ROIC

Fully burdened ROIC  
M&A underpin

COMPOUNDING  
EPS GROWTH

Delivering post-tax returns significantly higher than WACC

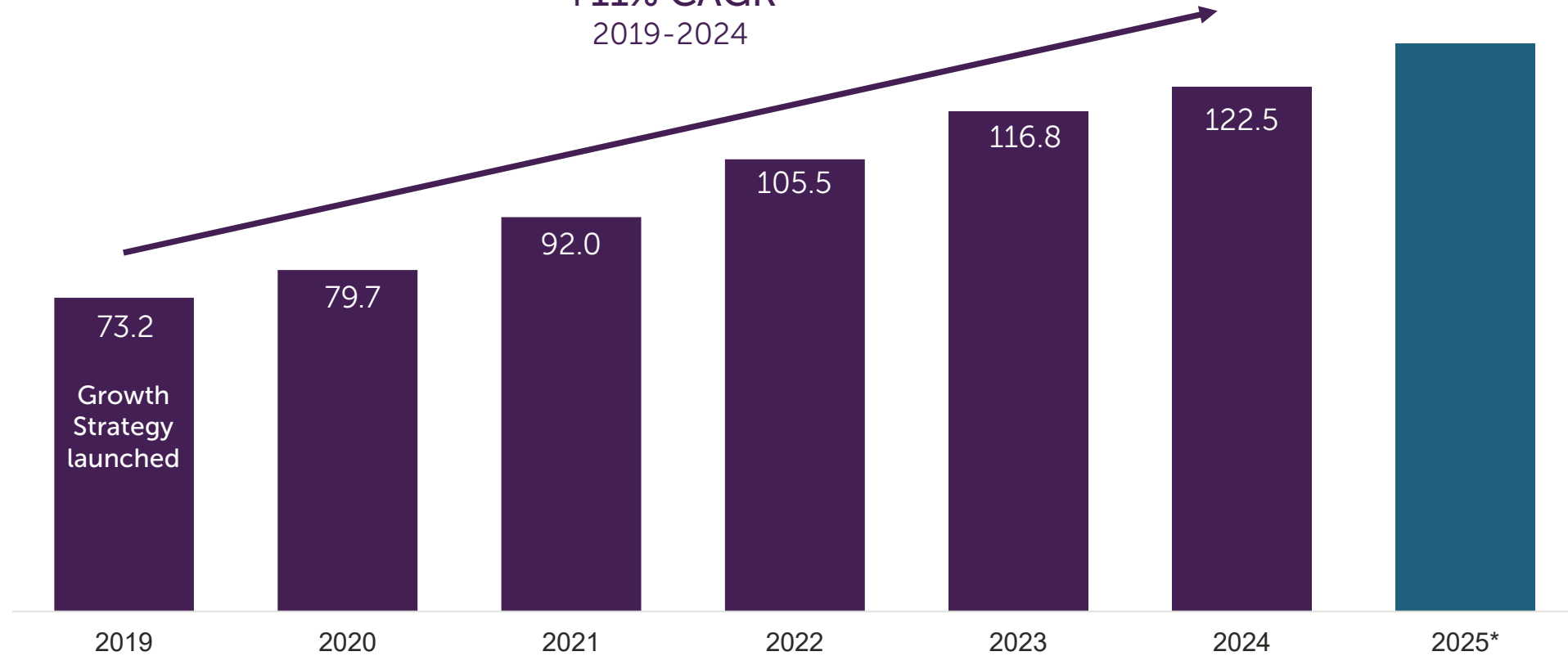
# A track record of compounding growth



Adjusted EPS (pence)

+11% CAGR  
2019-2024

Guidance:  
129 - 136



\*Midpoint of 2025 guidance range

# Key messages

Growth strategy continues to deliver results

On track to deliver fourth consecutive year of mid-single digit organic revenue growth

Full year guidance reconfirmed



# Q&A



# Appendices



# Foreign exchange



	2025 H1	2024 H1	Change
<b>Average rates</b>			
Euro	1.19	1.17	2%
US Dollar	1.30	1.26	3%
	Jun 2025	Jun 2024	Change
<b>Closing rates</b>			
Euro	1.17	1.18	-1%
US Dollar	1.37	1.26	9%
<b>Half over half impact</b>			
Revenue	-2%		
Adjusted operating profit	-3%		
<b>Projection for 2025 FY*</b>			
Revenue	-1%		
Adjusted operating profit	-1.5%		

Ready reckoner for translation impact of movement in FX rates on 2025 FY performance

Sensitivity to +/- 1 cent move in:	Revenue	Adjusted operating profit
Euro	+/- £7.2m	+/- £1.7m
US Dollar	+/- £4.5m	+/- £1.0m

\* Compares the impact of projecting rates from 18 July 2025 (USD:1.34; EUR:1.15) for the full year and applying to our 2024 results.