Investment case

Compounding sustainable profitable growth

Purpose-led strategy

Delivering improved margins and sustainable, profitable growth

Through-cycle resilience

Harnessing our expertise in fluid and motion control engineering, with exposure to structural growth markets and around 45% of sales coming from the aftermarket

Our sustainable solutions

Enabling the energy efficiency, sustainability and safety of our customers

Adjusted basic earnings per share (p)



12% growth CAGR since 2019



⊥⊥
applications from Growth Hub
with > £1m orders

29%

carbon intensity reduction since 2019

Strong balance sheet

Offering strategic flexibility whilst maintaining financial discipline

Financial framework through-cycle

Organic growth

5%

Adjusted operating margin

20%

Cash conversion

90%

Return on invested capital

>12%

Capital allocation

Organic growth

- R&D as a percentage of sales >3%
- Capital spend to depreciation 1.1-1.2xGrowth Hub 50+ projects

М&А

- Better world growth
- Year 3 returns >WACC%
- Year 5 returns ~ Group ROIC%

Attractive growth markets

Aligning the Group to markets supported by global macro-trends with our better world purpose

Sector	Process Automation	Industrial Automation	Climate Control	Life Science & Fluid Control	Transport
Market growth trends	- Energy security - Decarbonisation - Efficiency & safety	Labour productivity& shortagesReshoringMass customisation	Energy efficiency& comfortSmart buildingsRegulation	DemographicsHealthcare demandScientific advances	Emissions reductionSafety & comfortRegulation
Organic revenue growth target	5%	5%	5%+	5%-10%	3%-5%